

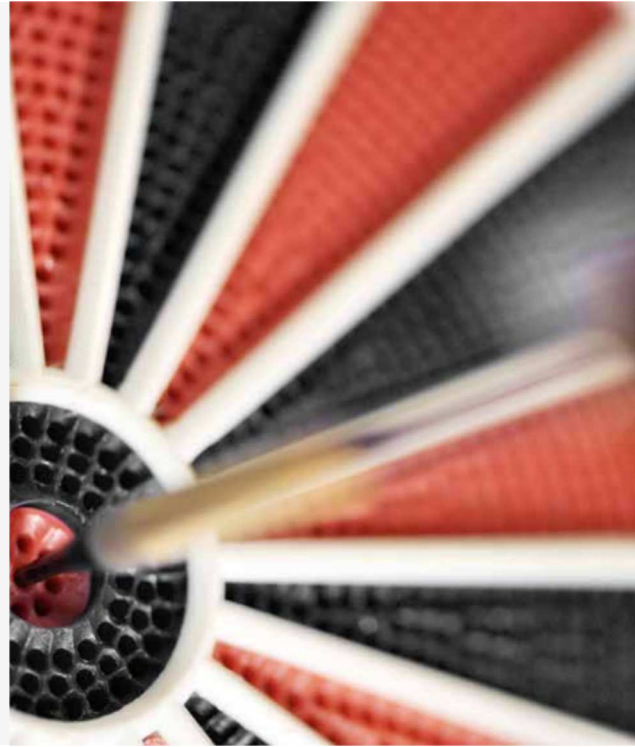
GOALS AND TASKS OF THE SOMMER-GROUP

Aperto

Doco

Groke

SOMMER



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WE DEVELOP AND PRODUCE ... - PART 1

- \ Garage door operators
- \ Industrial door operators
- \ Swing and sliding gate operators
- \ Motors and control units for roller doors



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WE DEVELOP AND PRODUCE ... - PART 2

- \ Accessories
- \ Door hardware
- \ Door hardware modules
- \ Radio control, home automation products
- \ Aluminium entrance doors
- \ Biometric products, finger scanners
- \ Barriers



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WE DISTRIBUTE OUR PRODUCTS THROUGH PROFESSIONAL RETAILERS AND MANUFACTURERS - PART 1

Our professionals in Europe are

- \ Door manufacturers of residential or industrial garage doors
- \ Door manufacturers of residential or industrial sliding and swing gates
- \ Distributors of building materials (builders' merchants)



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WE DISTRIBUTE OUR PRODUCTS THROUGH PROFESSIONAL RETAILERS AND MANUFACTURERS - PART 2

- \ Electrical wholesalers, electricians
- \ Locksmiths, metal constructors, wholesalers for locksmiths
- \ Manufacturers and distributors of windows and doors
- \ Manufacturers of roller shutters and sunblinds
- \ Maintenance and repair companies



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WE SUPPORT OUR CUSTOMERS ... - PART 1

- \ To build a reputation with individual product labels and creating their own brand
- \ With our full product range and individual products which are tailored to the needs and requests of the professionals
- \ With all our power and our knowledge about development and manufacturing different kinds of doors



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WE SUPPORT OUR CUSTOMERS... - PART 2

- \ In their client acquisition and increasing market share
- \ When organising events and customer trainings
- \ In sales and marketing
- \ To select and search for suppliers with related products which are necessary for production or completion of the portfolio



WE DO NOT COMPETE WITH OUR CUSTOMERS

- \ Neither in residential nor commercial section
- \ We do **NOT** produce
 - \ Garage doors
 - \ Industrial doors
 - \ Swing gates
 - \ Sliding gates
 - \ Door panels



WE ARE COMMITTED TO PRODUCE OUR PRODUCTS ACCORDING TO THE CURRENT OFFICIAL STANDARDS AND GUIDELINES AND TO CERTIFY THEM

- \ As a matter of course all individual products produced according to the customers requests will always be compliant to current standards, guidelines and laws



IT IS OUR DEMAND AND OUR MOTIVE TO PROVIDE TO OUR CUSTOMERS PRODUCTS AND SERVICES

- \ At the highest technological level
- \ With diverse product advantages
- \ With a unique quality
- \ With competitive prices



THE SOMMER-GROUP

Together we are strong

Together we are successful

Together we shape the future

